

My Relationship Dashbaord



Name	Their Role in your Success	From	To	Their SCARF Dominance	A typical Conversation	Value You Can Bring to Them	Actions you will take to improve the Relationship
(Choose People, not teams, organizations etc)	(Manager, Expertise, Information, Connections, Resources, Influence etc)	Where the relationship is today (1-7 Scale. 7 is amazing)	Where you want the relationship in 12 months (1-7 Scale. 7 is amazing)	(What style they will likely respond to)	(Customary, Factual, Evaluative, Feeling, Self-Reflective)	(In what way can you support their success)	(Your tactics and actions)